

# Malawi

## INVESTMENT SUMMARY



**U.S. African Development Foundation**  
 Country Program Coordinator: Lynda Ndovie Jere  
 Amina House #6, Area 4, Paul Kagame Road  
 Email: LJere@usadf.gov Tel: +265-999-372-933

Partner: **Tradeline Corporation Group Limited (TLC)**  
 Amina House #10, Area 4, Paul Kagame Road  
 Private Bag 144  
 Lilongwe, Malawi  
 E-mail: tradeline@tradelinemw.com  
 Director: Calvin Kamchacha Tel: +265-111-550-025

**Overview:** Country program established in 2008. Focus is on export-oriented enterprise development with an emphasis on agriculture and agro-processing. USADF currently manages a portfolio of **14 projects**. Total commitment is approximately **\$2 million**.



Grantee	Duration	Value	Summary
<b>Balaka Youth Arise</b> 2612-MWI	2012-2015	\$179,233	<b>Job Skills Training:</b> Prison Fellowship Malawi, a registered organization, works to provide skills training to out-of-school youth and ex-prisoners in Balaka, Malawi. USADF funds will assist PFM to increase the number of youth trained in carpentry and tailoring.
<b>Biriwiri Potato Production and Value Added Processing Project</b> 2720-MWI	2012-2015	\$177,587	<b>Food Processing (Potato):</b> Biriwiri Farmers and Marketing Cooperative Society (BIFAM) is a registered co-operative society that grows, harvests, and sells improved varieties of Irish Potato in the Central Region of Malawi. Value addition comes from bulking and processing their potatoes.
<b>Bvumbwe Dairy Farmers Cooperative Society (Bvumbwe)</b> 2803-MWI	2013-2016	\$208,812	<b>Agriculture (Dairy):</b> A registered cooperative located in Thyolo District, Malawi that provides animal feed, extension services, and marketing assistance to local dairy farmers. The focus of this project is to help Bvumbwe to increase their production capacity.
<b>Chitsanzo Milk Bulking Group</b> 2826-MWI	2013-2016	\$232,949	<b>Agriculture (Dairy):</b> A registered cooperative society located in Dedza, Malawi, that provides training in cattle management and also strengthens market linkages for small dairy farmers. The focus of this project is to help the organization increase their production capacity.
<b>Ntchisi East Coffee Cooperative</b> 2853-MWI	2013-2015	\$84,957	<b>Agriculture (Coffee):</b> A registered cooperative located in Ntchisi, Malawi that provides technical support to smallholder coffee farmers for producing and marketing coffee. The focus of this project is to improve the group's governance, infrastructure, administrative, and managerial capacity and increase its access to working capital.
<b>Magomero Dairy Farmers Cooperative</b> 2883-MWI	2013-2016	\$249,417	<b>Agriculture (Dairy):</b> A registered cooperative society located in the Dedza district that provides training in cattle management, access to inputs, and market linkages for smallholder dairy farmers in Malawi. The focus of this project is to increase Magomero's production of raw milk that is supplied to dairy processors, and position the group for future expansion.
<b>Muona Rice Producers and Marketing Cooperative</b> 2907-MWI	2013-2016	\$231,498	<b>Agriculture (Rice):</b> A registered cooperative society located in Muona, Nsanje District that provides technical support to over 500 smallholder farmers for the growing and marketing of rice. The focus of this project is to provide Muona's farmers with improved infrastructure, equipment, affordable high quality inputs, and access credit in order to meet the local demand for milled rice.
<b>Tsangano Organic Coffee Association (TOCA)</b> 2998-MWI	2014-2016	\$95,546	<b>Agriculture (Coffee):</b> A registered incorporation that promotes the production, processing, and marketing of organic coffee in the areas of Tsangano and Manjawira in the Ntcheu District. TOCA currently has 1639 members (984 female and 655 male). This project will focus on capacity building, financial training, and farmer training to improve the management capacities of TOCA while empowering its members with improved organic farming skills and preparing the association to obtain organic certification. TOCA will participate in a learning exchange visit to a successful coffee enterprise in the region, and begin implementing a revolving loan fund to provide members access to inputs and tools.

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<b>Hara Producers, Processors, and Marketing Cooperative</b> 3020-MWI	2014-2015	\$94,422	<b>Agriculture (Rice):</b> A registered smallholder rice farming cooperative in Karonga District, founded in March 2009, with an active membership of 119 farmers (78 men, 40 women) at start of grant. The focus of this project is to improve the cooperative's governance, put staff in place a management staff, initiate a revolving loan fund for to provide farmers with access to key inputs, train farmers in best rice farming practices, and develop business and marketing plans for future expansion.
<b>Tayamba Agro-Processing Limited</b> 3021-MWI	2014-2016	\$97,360	<b>Ago-processing (Soya):</b> A limited liability cooperative in Mchinji, registered in 2010, with a current active membership of 40 farmers (20 men, 21 women). The project with USADF will focus on capacity building, financial training, and farmer training to improve the management capacities of Tayamba while empowering its members with improved skills in soya farming and providing them with access to improved soya bean seeds and other inputs through a revolving loan fund. Over the next three years, Tayamba intends to: increase the number of active, paying, and fully trained farmer members; strengthen its management and administrative core; and begin administering a revolving loan fund for key soya bean growing inputs.
<b>Lupanda Producers and Marketing Cooperative</b> 3050-MWI	2014-2016	\$94,919	<b>Agriculture (Beans):</b> A limited liability cooperative in Khosolo area in South East Mzimba, registered in 2012, with an active membership of 101 farmer members (55 women, 46 men). The purpose of the organization is to improve the livelihoods of smallholder farmers around Khosolo area in Mzimba district through increased crop yields and consistent access to markets. The project with USADF will focus on building the cooperative's capacities in financial and operational management, as well as the farming skills and practices of members, in order to address the key constraints to increased yields and sales. Lupanda's administrative staff and board will be trained in good governance and financial accounting procedures and systems. Farmers will receive training in best growing practices for beans, ongoing extension support services, and access to affordable key inputs like fertilizers, pesticides, and high quality seeds.
<b>Talimbika Agro-Processing and Marketing Co-operative Society</b> 3167-MWI	2014-2016	\$97,534	<b>Agriculture (Sunflower):</b> Talimbika Agro-Processing and Marketing Co-operative Society (Talimbika) is a membership-based cooperative, registered on January 4, 2011 as a limited liability cooperative, with a current active membership of 70 sunflower farmers (40 male, 30 female). The cooperative's primary objective is to assist its members to increase their sunflower yields, and process the raw materials, and sell the finished product – sunflower cooking oil – in local markets. Over the next three years, the cooperative plans to increase its membership to 130, begin offering members access to a revolving loan fund for inputs and farm land, increase production of cooking oil, and expand market reach. The project with USADF will focus on building the cooperative's capacities in financial and operational management and provide members with access to necessary inputs for growing sunflower, including land. Talimbika's administrative staff and board will be trained in good governance, financial accounting and systems, and revolving loan fund management.
<b>Renewable Energy Industries Association of Malawi</b> 3183-MWI	2014-2016	\$97,165	<b>Energy Related:</b> The Renewable Energy Industries Association of Malawi (REIAMA) was registered in 2001 and operated until 2005 as the private sector association for the renewable energy industry in Malawi. The primary purpose of the association is to promote, protect, and regulate the use, production, importation, exportation and installation of Renewable Energy Technologies in Malawi. However, since 2005, the association has been dormant. The project with USADF will consist of two phases. The first will focus on building the association's capacities in financial and operational management and undertaking a strategic planning exercise to plan for long-term sustainability. The second phase will be the administration of a grant competition for firms in the renewable energy sector. REIAMA will award up to 10 grants of up to \$5,000 each for selected firms to develop marketable business plans.
<b>RECAPO - Solar Home Systems</b> 3189-MWI	2014-2016	\$50,000	<b>Energy Related:</b> RECAPO was previously awarded a \$10,000 grant from USADF in 2013 to fund a business plan/feasibility study to assess the possibility of extending access to off-grid electricity in the Chimutu area on the outskirts of Lilongwe. The analysis found that in Chimutu, 95 percent of households do not have access to the electrical grid, and 70 percent of households reported in a survey that electricity was an urgent need that would change their lives. RECAPO has identified a viable technology and payment system that would work in this area - the Azuri Indigo pay-as-you-go system - and it has identified a clear market demand. The \$50,000 follow-on grant from USADF will allow RECAPO to purchase Azuri solar home systems and sell them affordably to households in the Chui-mutu area.